



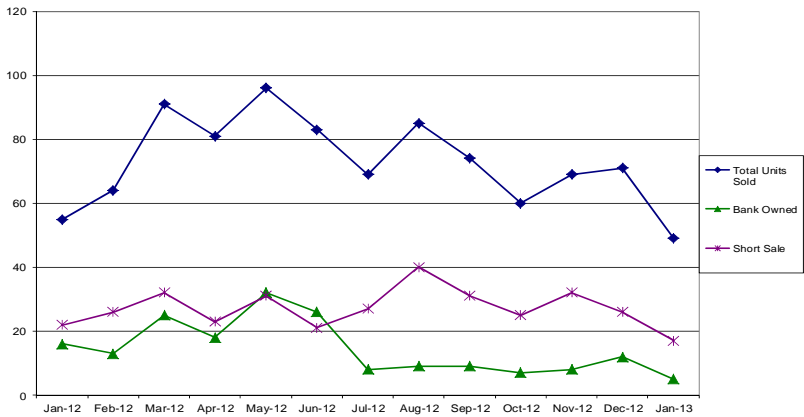
Brentwood Housing Statistics January 2013 Report

Summary:

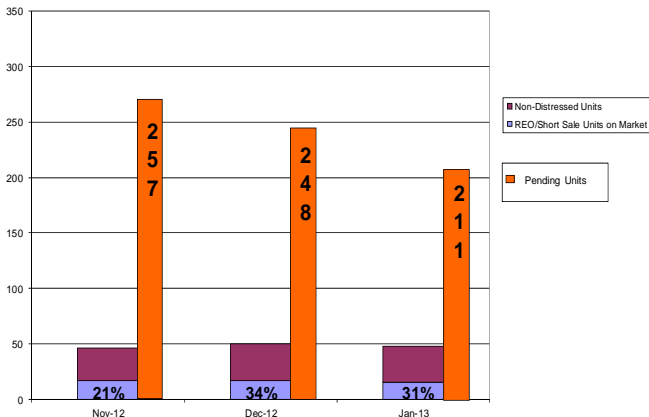
The housing data contained in this report reflects information reported for the month of January 2013. The number of active units on the MLS for January 2013 was 48. Pending units for January 2013 were the lowest since January 2008. The total units sold during January 2012 through January 2013 was 947; a total of 49 sold for the month of January 2013. Compared to the total units sold in January 2012, 2013 had a slight decrease of units sold. January 2012 through 2013 has shown an increase in home values. The shortage of active listings may be causing the increase in home values. Distressed home sales for January 2013 were 45% of the total homes sold.

The average sold price for January 2013 was \$376,457. The median asking price for January 2013 was \$432,500, and the median sold price was \$350,000. In January 2012, the median sold price was \$290,000, in 2011 it was \$310,000 and in 2010 it was \$280,000.

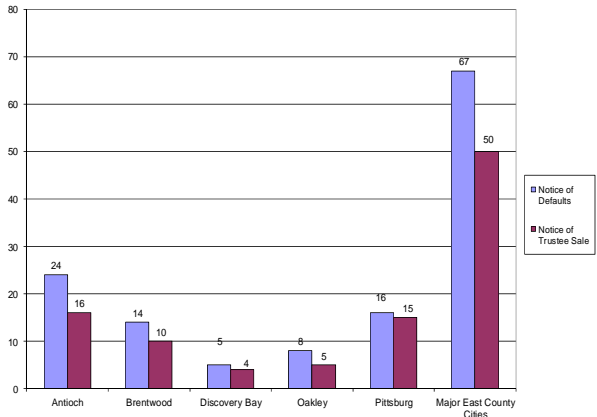
BRENTWOOD
Resale Units Sold by Type of Sale



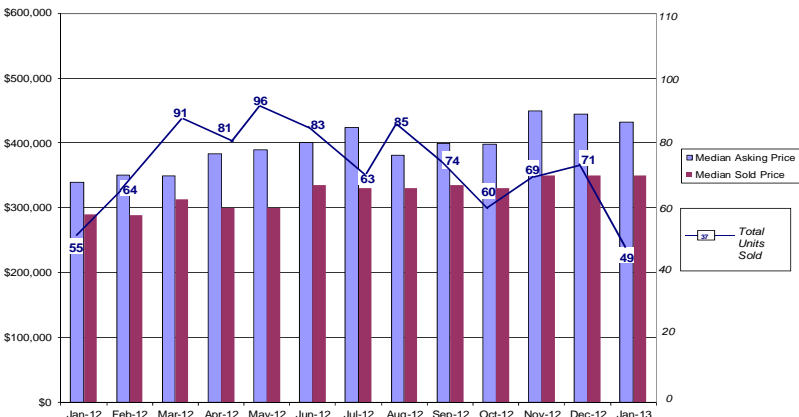
BRENTWOOD
Total Units on Market



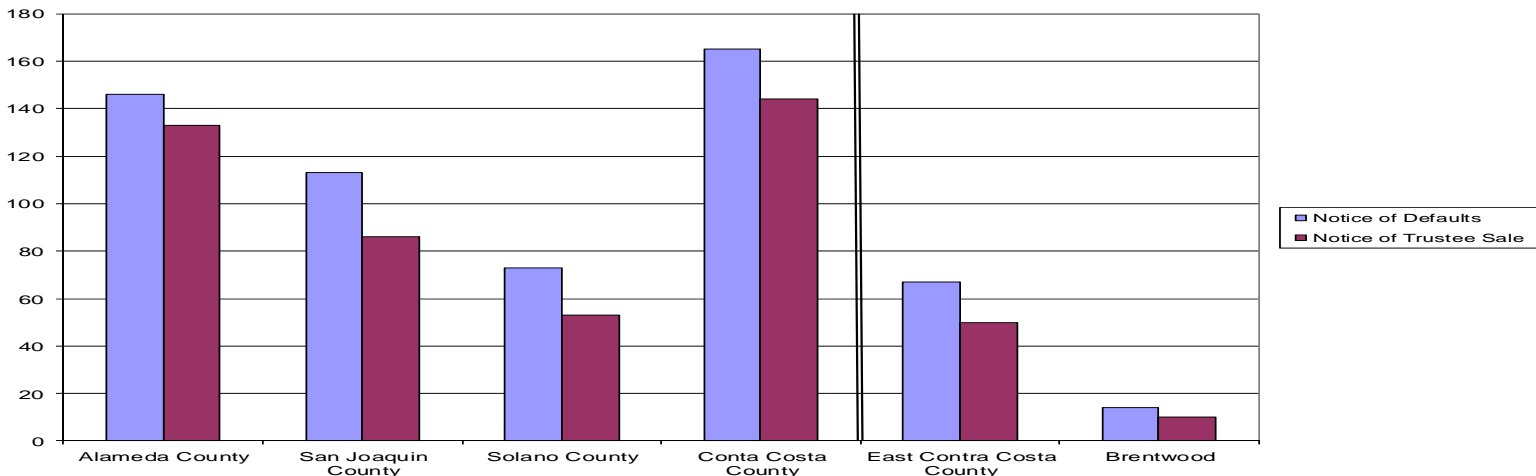
East County Distress Units
January 2013



BRENTWOOD
Median Asking vs. Median Sold



Notices by County
January 2013



Source: www.foreclosurerader.com. All reported data were for cases with a recorded/publication date, within the actual month of January. All data reported as of February 2013.

Please see our definition section located on Page 2.

For questions regarding this publication, please contact Kwame Reed or Sylvia Elias at (925) 516-5405.



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Definitions:

Notice of Default (NOD)

A publicly recorded notice that a property owner has missed scheduled loan payments for a loan secured by a property. Some states require lenders to record a notice of default to begin the foreclosure process

Notice of Trustee Sale (NOT)

A document announcing the public sale of a property to recover a debt owed by the owner of the property. The notice is mailed to parties affected by the sale of a property, advertised in local publications and recorded in public records. Among other information, it provides the date, time and location of the sale.

Real Estate Owned (REO)

This status indicates the property is now owned by the lender or bank as a result of an unsuccessful sale at a foreclosure auction.

Short Sales

A process in which the bank or mortgage lender agrees to discount a loan balance due to an economic hardship on the part of the mortgagor/homeowner. A short sale is typically executed to prevent a foreclosure.

Sold

BRENTWOOD	Nov-12	Dec-12	Jan-13
Total # of Properties Sold	69	71	49
# of Short Sales Sold	32	26	17
# of REO's Sold	8	12	5
% of Sold - Distressed	58%	54%	45%
Median Sold Price	350,000	350,000	350,000
Average Sold Price	351,601	358,774	376,467
ANTIOCH	Nov-12	Dec-12	Jan-13
Total # of Properties Sold	101	100	80
# of Short Sales Sold	35	39	22
# of REO's Sold	14	14	11
% of Sold - Distressed	49%	53%	41%
Median Sold Price	233,000	230,000	266,750
Average Sold Price	218,572	231,303	260,431
OAKLEY	Nov-12	Dec-12	Jan-13
Total # of Properties Sold	32	40	33
# of Short Sales Sold	12	16	12
# of REO's Sold	7	5	8
% of Sold - Distressed	59%	53%	61%
Median Sold Price	267,500	236,750	260,000
Average Sold Price	255,643	248,954	255,733
DISCOVERY BAY	Nov-12	Dec-12	Jan-13
Total # of Properties Sold	19	27	16
# of Short Sales Sold	9	6	5
# of REO's Sold	1	5	1
% of Sold - Distressed	53%	41%	38%
Median Sold Price	360,000	355,000	380,500
Average Sold Price	374,873	431,631	410,368

Listings

BRENTWOOD	Nov-12	Dec-12	Jan-13
# of Active Listings	80	50	48
# of Short Sales Listed	12	12	8
# of REO's Listed	5	5	7
% of Actives - Distressed	21%	34%	31%
Median Listing Price	449,450	444,950	432,500
Average Listing Price	632,157	618,936	597,984
ANTIOCH	Nov-12	Dec-12	Jan-13
# of Active Listings	86	72	57
# of Short Sales Listed	21	16	10
# of REO's Listed	13	16	16
% of Actives - Distressed	40%	44%	46%
Median Listing Price	255,950	239,900	249,000
Average Listing Price	248,987	231,909	237,008
OAKLEY	Nov-12	Dec-12	Jan-13
# of Active Listings	44	42	27
# of Short Sales Listed	14	14	7
# of REO's Listed	9	12	8
% of Actives - Distressed	52%	62%	56%
Median Asking Price	299,450	277,450	265,000
Average Asking Price	322,717	307,665	305,304
DISCOVERY BAY	Nov-12	Dec-12	Jan-13
# of Active Listings	42	36	30
# of Short Sales Listed	5	4	1
# of REO's Listed	2	6	5
% of Actives - Distressed	17%	28%	20%
Median Asking Price	649,000	699,500	512,000
Average Asking Price	748,234	713,760	680,658